STATE REVIEW OF OPERATIONS WISCONSIN STATE AGENCY FOR SURPLUS PROPERTY REVIEW PERIOD: SEPTEMBER 20, 2013 to AUGUST 20, 2018

GENERAL SERVICES ADMINISTRATION FEDERAL ACQUISITION SERVICE PERSONAL PROPERTY MANAGEMENT DIVISION

SOUTHEAST-GREAT LAKES ZONE ATLANTA, GA

State Agency Review Report

Submitted to the management official in charge of the state agency for surplus property:

Sara Redford, Director, Department of Administration, State Bureau of Procurement, Division of Enterprise Operations

Submitted to the immediate supervisor of the management official named above and other officials:

Cheryl Edgington, Section Chief, Department of Administration, State Bureau of Procurement, Division of Enterprise Operations

Submitted to the GSA Center of Expertise for State Reviews:

Greg Flores, Senior Advisor, Mid-Atlantic Zone, Personal Property Management

Submitted to the GSA Central Office:

Cynthia Gardiner, Director, Utilization and Donation Branch

Review started: September 20, 2013 Review completed: August 20, 2018

GSA associates who participated in this review:

Kenya Crosson, Senior Property Disposal Specialist, Maria Lopez, Area Property Office, Brent Crawley, Utilization & Donation Team Lead, Southeast-Great Lakes Zone, Personal Property Management

GSA team leader responsible for generating this report:

Kenya Crosson, Senior Property Disposal Specialist, Southeast-Great Lakes Zone, Personal Property Management

Tentative date of next review:

August 2020

Approved by (signature required):

(b) (6)

Karen Warrior, Director, GSA Southeast-Great Lakes Zone, Personal Property Management

Note: Please record full name, title, and organization/agency for any individual noted above.

STATE AGENCY FOR SURPLUS PROPERTY REVIEW OF OPERATIONS INTRODUCTION

THE LAW:

In accordance with the provisions of Public Law 94-519 and implementing regulations, the General Services Administration (GSA) is required to review the operations of each state agency for surplus property. This review was conducted to determine if the Federal surplus program was operating in accordance with PL 94-519, the Federal Management Regulations (FMR), the Donation Handbook and the agency's state plan of operation.

METHODOLOGY USED IN PREPARING THIS REPORT:

In an effort to create a consistent and effective process for performing a state agency review, each review report will include a list of standardized questions which are designed to generate findings; corresponding requirements and recommendations when applicable; and all corresponding report attachments.

The questions are stated so that most generate a "yes" or "no" answer. If not self-explanatory and explicit, the review team *will* record an explanation for each question which generates a "no" answer. Likewise, the review team *will* provide additional explanations for other answers when specifically instructed. Also, the review team is encouraged to provide explanations for questions which generate a "yes" answer. Answers recorded as a "no" will result in the review team listing an appropriate requirement or a recommendation depending on the nature and/or severity of the finding.

We trust that you will find this report easy to comprehend. All questions, suggestions and comments regarding this process are welcomed. We expect to make continuous changes to this report template. Most importantly, we hope this report will help further strengthen your agency's operation.

RECOMMENDATIONS VS. REQUIREMENTS:

Recommendations represent opinions formulated by the review team that are suggestions for improvement. In contrast, requirements are generated when the agency demonstrates that it is not in compliance with the FMR, the Donation Handbook, the agency's state plan of operation and/or GSA's implicit interpretation of any of these references. GSA recognizes that it may take your agency several months to implement corrective actions to satisfactorily address some deficiencies noted in this report; however, within 30 days of the date of this report, your agency must submit a time phased action plan detailing your agency's efforts to address each requirement. The agency shall provide a written summary of actions completed thus far (including any supporting documentation) and actions to be completed in the future for each requirement. Furthermore, your agency shall submit action plans to GSA on a monthly basis until GSA has determined that all requirements have been satisfactorily addressed. Also, state agencies are encouraged to submit all required documentation and responses to GSA electronically.

Failure to submit timely responses and implement corrective actions may impact GSA's decision to allocate

property to your agency and result in the loss of future property allocations. Please submit your corrective action plans to GSA at:

GSA, Personal Property Management (4QSC-1), 77 Forsyth Street, SW, Atlanta, GA 30303 Attn: Kenya Crosson, Senior Property Disposal Specialist, 404-331-0529, kenya.crosson@gsa.gov

Note: Please record full name, title, organization/agency, mailing address, phone/fax number and email address, etc. for the individual noted above.

The following is the format which your agency is required to use when responding to the initial review report and providing monthly action plan updates. If you would like a copy of this format prepared in Microsoft Excel, please contact the state review team leader.

Example:

REVIEW ELEMENT:

PROPERTY ACCOUNTABILITY AND CONTROL

REQUIREMENT:

X Complete a physical inventory within the next 60 days and submit the results (with any adjustments and written explanations) to GSA within 15 days after the inventory is completed.

ACTION(S) TAKEN STEP BY STEP:

- The agency director instructed the warehouse supervisor to immediately conduct a complete a physical inventory, finalize the inventory report (with adjustments and written explanations), and submit the results to the director.
- The warehouse supervisor completed the inventory and forwarded the report with adjustments and explanations to the director.
- After reviewing the report, the director instructed the warehouse supervisor to provide a copy of the inventory (with adjustments and explanations) of all discrepancies to GSA within 15 days.

Also, the director instructed the supervisor to record all inventory

ATTACHED SUPPORTING DOCUMENTATION:

Copy of letter of instruction to staff supervisor.

Copy of the inventory report with adjustments and explanations.

Copy of the 3040 report with the inventory adjustments will be submitted to GSA at the conclusion of the next quarter.

adjustments when submitting its next quarterly 3040 report to GSA.

FUTURE STATE AGENCY REVIEWS:

The following is a summary for each review element (A-K) that denotes whether or not the agency was in general conformance with the applicable requirements of the FMR, the Donation Handbook, and its state plan of operation.

A review element should be considered to be in general conformance and underlined "Yes" if there are no requirements or only a few minor requirements listed under that element. If the element only yields a few minor requirements, the reviewer may underline "Yes" and add "two asterisks" as noted at the bottom of this page. An element should be considered to be in nonconformance and underlined "No" if there exists at least one significant requirement or there exist a significant number of minor requirements.

Reviev	Review Element: In Conformance:	
A.	OPERATIONAL CAPABILITIES	Yes No
B.	PROPERTY ACCOUNTABILITY & CONTROL *	Yes No
C.	FISCAL MANAGEMENT *	Yes** No
D.	COMPLIANCE *	Yes No
E.	CUSTOMER RELATIONSHIPS	Yes** No
F.	ELIGIBILITY *	Yes** No
G.	SCREENING	Yes No
H.	AUDITS	Yes No
I.	COOPERATIVE AGREEMENTS	<u>Yes</u> No
J.	RECORDS MANAGEMENT	Yes No
K.	NONDISCRIMINATION ASSURANCE	<u>Yes</u> No
L.	CONCLUSION	<u>2 yr</u> 4 yr
M.	SCHEDULE OF ATTACHMENTS	

^{*} Depending on the nature and/or severity of requirements that appear under any of these four review elements (B, C, D, F), GSA may conduct the next review within a two or four year time frame. This decision will be made by the review team leader and regional management when the report is finalized as noted in the "Conclusion" (L).

^{**} This element contains only a few minor requirements; however, the state agency is considered to be in general conformance. Consequently, the reviewer has placed two asterisks (**) to the right of the underlined answer "Yes".

SECTION I

A. OPERATIONAL CAPABILITIES

References: FMR 102-37.150-170 and Appendix B (a, b); Donation Handbook, Ch. 2, para. 3 and 13d (5)(a)(i)

	STIONS	
		gency have an organizational chart or listing of employees showing supervisory
	-	and job titles (See Attachment A)?
X	Yes	
	No	
	Other	
		n observations of the review team and conversations with the agency's associates, is the
Feder		us program sufficiently staffed in all areas?
\square	Yes	
X	No	
	Other	
		•••
3. Is e	mploye	e training adequate to perform all duties and have the appropriate employees received
forma	I GSA-	sponsored eligibility and compliance training?
X	Yes	The State Agency's Section Chief has received adequate and formal GSA-sponsored
1 1		eligibility and compliance training. She oversees the eligibility and compliance files,
		which is a secondary job duty.
	No	
	Other	
	1	
4. Arc	writter	and accurate job descriptions readily accessible?
X	Yes	, and the same of
H	No	
\vdash	Other	
	Offici	
5 Ro	ead una	n conversations with the review team, discussions with agency management and any
		listed in this review report, is the agency's state plan complete and without the need to
	dated?	instead in this review report, is the agency's state plan complete and without the need to
De up	Yes	
\vdash	No	
177		
X	Other	The State Agency proposed changes to their State Plan. The State Plan was submitted to
		GSA Central Office for approval on July 30, 2018 and is currently pending approval.
DEC		
	UIREM	EN12:
<u>X</u>	None	
1	Secure	additional resources to ensure all program areas are adequately staffed.

4 1	Ensure that persons responsible for eligibility and compliance receive formal GSA-sponsored
	eligibility and compliance training.
	Specifically assign eligibility and compliance to one or more staff members.
	Immediately initiate effort to update state plan as noted in this report and submit the changes to GSA for approval.
	Other Other
	Other
RECO	MMENDATIONS:
	None
	Update state plan to include a current organizational chart and submit the proposed changes to GSA for approval.
	• •
	Secure authority and funding to hire a new employee devoted to eligibility and compliance. Ensure that persons responsible for eligibility and compliance receive formal GSA-sponsored
	eligibility and compliance training.
	Secure authority and funding to attend appropriate national/regional conferences and training. Create and distribute position descriptions to all employees.
	Update state plan as noted in this report and submit the changes to GSA for approval.
	Amend state plan accordingly if major or minor changes occur with the SASP's operational
	procedures and submit the proposed changes to GSA for approval.
	Other
g nn	ADEDTY ACCOUNTABLE TO AND CONTRACT
Refere Ch. 1,	OPERTY ACCOUNTABILITY AND CONTROL nces: FMR 102-37.70, 75, 245-260, 290-320, 360 and Appendix B (c, g); Donation Handbook, para. 19-21 and Ch. 2, para. 12, 13d (5)(a)(ii, iv, vii), 13d (5)(b)(i) and 13d (5)(b)(i)(A)-(B)(i-ii) TIONS s property in the warehouse appear well organized with Federal property segregated from
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Refere Ch. 1, OUES 1. Doe State s X Note: question 2. Is p	nces: FMR 102-37.70, 75, 245-260, 290-320, 360 and Appendix B (c, g); Donation Handbook, para. 19-21 and Ch. 2, para. 12, 13d (5)(a)(ii, iv, vii), 13d (5)(b)(i) and 13d (5)(b)(i)(A)-(B)(i-ii) TIONS Is property in the warehouse appear well organized with Federal property segregated from urplus? Yes No Other The State Agency no longer maintains a warehouse. If the agency does not maintain a warehouse or storage facility, proceed to question #3 and then in #10. Toperty adequately protected against, theft, vandalism and weather?
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4. Does the SASP review its inventory to identify nondonable items and is there minimal property in
its warehouse or storage space which appears nondonable?
Yes
No No
Other
5. Has the SASP performed a physical inventory as the state plan requires and when was this last
performed?
Yes
No No
Other
Other
Note: If the agency has not performed a physical inventory, proceed to question #9.
6. Did the agency report the results of this inventory (along with any adjustments and explanations) to the regional office within 15 days as required?
Yes Yes
No No
Other
Variance is 1% or less = No follow-up is necessary. Variance is 1% - 5% = Further investigation and explanation may be warranted. Variance is greater than 5% = In depth investigation and explanation is required. Other
8. Were all inventory adjustments reported on the agency's 3040 report as required?
Yes
No No
Other
9. Are there specific procedures implemented to provide for proper identification, receipt, and
display/storage of property?
Yes
No No
Other
10. Are donee want lists effectively collected, distributed and utilized?
Yes
No
X Other Donees are required to complete their want list in GSAXcess

		adequate "audit trail" exist for each item of property listed on the SF123 spreadsheet
(See A		ient B).
	Yes	
X	No	As a result of direct donations, many of the distribution documents do not contain required
		signatures.
	Other	
12. I 53	ist the i	number of items reviewed from SF123s:
		number of items which the agency lacked accountability or documentation for adequate rposes:
		ages with an original acquisition cost of \$500 or more properly documented using a bimitted to GSA for approval within 30 days as required?
X	Yes	
	No	
	Other	
		tages with an original acquisition cost of \$500 or more properly reported to GSA within quired?
		verages, shortages and cancellations reported on the agency's 3040 report as required f the dollar amount)?
17. C	If the dick the (LDV)	ngency does not maintain a warehouse or storage facility, proceed to question #19. e agency's state plan to determine if there is any reference to implementing a low dollar threshold for inventory. How does the agency track or control LDV items? re placed into separate "stock groups" and maintained by item count.
		re accounted for individually the same as all other items.
	Other	The state of the s
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Note: If the agency's plan does not reference the existence of an accountability threshold based upon acquisition cost, proceed to question #19.

18. I	Does it a	ppear that these items are being effectively tracked or controlled?
	Yes	
	No	
	Other	
19. I	Does the	agency follow the proper procedures for revising an item's a/c?
X	Yes	
	No	
	Other	
(See prop	Attachn erly sign tions)?	he distribution documents for items donated which appear on the SF123 spreadsheet nent B). Is the agency able to ensure that only those authorized representatives are ning distribution documents for all donation transactions (including any "direct"
	Yes	
X	No	Several of the distribution documents lacked signatures and some signatures were not
		from authorized representatives.
	Other	
		ency does not require signatures along with the authorized representatives listing at time
imple	plication emented	n or does not verify signatures at the time which property is released, has the agency sufficient procedures to ensure property is only released to those who are "authorized" the donee?
imple	plication emented present Yes	n or does not verify signatures at the time which property is released, has the agency sufficient procedures to ensure property is only released to those who are "authorized"
X 22. I modi	plication emented present of Yes No Other f the age fied its s Yes No	The State Agency requires signatures along with an authorized representatives listing at time of application. The State Agency also verifies signatures at the time property is released. The State Agency requires signatures along with an authorized representatives listing at time of application. The State Agency also verifies signatures at the time property is released. The State Agency requires signatures along with an authorized representatives listing at time of application. The State Agency also verifies signatures at the time property is released. The State Agency requires signatures along with an authorized representatives listing at time of application. The State Agency also verifies signatures at the time property is released.
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22. I modi	plication emented present of Yes No Other f the age fied its s Yes No Other las the a g notified Yes	The State Agency requires signatures along with an authorized representatives listing at time of application. The State Agency also verifies signatures at the time property is released. The State Agency requires signatures along with an authorized representatives listing at time of application. The State Agency also verifies signatures at the time property is released. The State Agency requires signatures along with an authorized representatives listing at time of application. The State Agency also verifies signatures at the time property is released. The State Agency requires signatures along with an authorized representatives listing at time of application. The State Agency also verifies signatures at the time property is released.
22. I modi	plication emented present of Yes No Other f the age fied its s Yes No Other As the age g notified	or does not verify signatures at the time which property is released, has the agency sufficient procedures to ensure property is only released to those who are "authorized" the donee? The State Agency requires signatures along with an authorized representatives listing at time of application. The State Agency also verifies signatures at the time property is released. ency "primarily" donates property to donees on a "direct" donation basis has the agency state plan of operation to outline its procedures for this method of distribution? The State Agency proposed changes to their State Plan. The State Plan was submitted to GSA Central Office on July 30, 2018 and is currently pending approval.

		ginning and ending inventories listed on the agency's various 3040 reports "reasonably"
		iance less than 5%) with the inventories which appear on GSA's RCS55 Report? Provide
an ex	- €	on for any answer chosen below.
<u> </u>	Yes	
	No	
X	Other	Corrections on several 3040 report(s) in GSAXcess have been made to reflect the correct data provided by the State Agency. The beginning and ending inventories on the 3040 reports do coincide with the GSA's RCS55 reports.
		reasonable and acceptable explanation as to why the dollar amounts on the above
	7	ports do not match?
X	Yes	When the State Agency submitted their 3040 report electronically in GSAXcess, they
		inadvertently entered the incorrect dollar amount. Unfortunately, this error was overlooked
		for several quarters. The State Agency eventually brought the discrepancy to the attention
<u></u>		of their APO. The data has been corrected to reflect the accurate dollar amounts.
	No	
1	Other	
	J	
REO	UIREM	ENTS:
	None	
	Ensure	Federal surplus is kept separate from state property.
	-	effort to secure funding to improve security and prevent potential theft and vandalism of
		surplus.
	-1	e a secure storage area within the warehouse to protect highly pilferable items.
	-	ete a physical inventory within the next 60 days and submit the results (with any adjustments
		itten explanations) to GSA within 15 days after the inventory is completed.
-		gate and report to GSA why the inventory variance is poor (i.e. greater than 5%).
		that inventory results are submitted to GSA within 15 days after the inventory is completed
		t all adjustments required as a result of that inventory are appropriately recorded on the
		's next 3040 report.
X		ch and determine the status of the items that lacked accountability or documentation for
		te audit trail purposes noted in Question 13 and which appear on the SF123 spreadsheet or
		nent B.
_		written internal procedures to improve the agency's effort to account for property from
		to issue for adequate audit trail purposes.
_		es totaling \$500 or more must be submitted on a separate SF123 to the allocating office for
		al within 30 days. Submit a copy of the SF123 to the GSA region where the SASP is located
		llocating office is a different location.
-	4	ges totaling \$500 or more must be reported to the allocating office within 30 days. Submit a
<u> </u>	4	
	differer Report	the shortage report to the GSA region where the SASP is located if the allocating office is a at location. all overages, shortages and cancellations regardless of dollar amount on the agency's 3040 submission.

		property allocated within required time frames. If canceling property, notify the allocating and if the SF123 was already approved by GSA, annotate the next 3040 report.
	4	sh written procedures to ensure distribution documents are signed by authorized
	1	entatives for all donation transactions (including any "direct" donations).
		sh written procedures to ensure property is only released to those who are "authorized" to
		ent the donee in instances where the agency does not require signatures along with the
115		zed representatives listing at time of application or does not verify signatures at the time
	which	property is released.
		the agency's state plan to outline the procedures associated with donating property
	4	ly" to donees.
		that 3040 reports are submitted to GSA within 25 days of the end of the quarter and that the are submitted electronically (preferably).
X		with the regional GSA office to determine why the agency's beginning and ending inventory
		do not reasonably match the amounts which appear on GSA's RCS55 report. Complete any
	needed	adjustments using the next 3040 Report.
Х	Other	Immediately take steps to ensure that distribution documents are properly distributed, endorsed, and collected from donees in a timely manner, especially for property that is directly donated/picked up.
		For line 13, which lacks accountability for 3 items, the agency indicates these items were sold via GSA; however, sales documentation could not be located. The State Agency should provide sales documentation.

RECOMMENDATIONS:

	None
X	Review inventory to determine if any nondonable property exists. If nondonable property is
	present, contact GSA Sales for the purpose of conducting a sale.
	Provide the results of any future physical inventories (with any adjustments and written
	explanations) to GSA within 15 days.
	Implement greater use of donee want lists.
X	Create written procedures to improve the agency's effort to account for property from receipt to
	issue for audit trail purposes.
	Update the agency's state plan to outline the procedures associated with donating property
	"directly" to donees.
	Work with the regional GSA office to determine why the agency's beginning and ending inventory
l	figures do not reasonably match the amounts which appear on GSA's RCS55 report. Complete any
	needed adjustments using the next 3040 Report.
	Other

C. FISCAL MANAGEMENT

References: FMR 102.37.55, 275-285 and Appendix B (e); Donation Handbook, Ch. 1, para. 8-9 and Ch. 2, para. 13d (5)(a)(iii-v) and 13d (5)(b)(vii).

OUE	<u>STIONS</u>	<u>S:</u>
1. Do	es the s	tate's accounting system segregate state and Federal surplus funds?
X	Yes	There are no funds that are obligated to the State Surplus program.
	No	
	Other	
		purchases vehicles from any Federal agency including GSA, does the state only use
		to pay for all program costs and expenses associated with these vehicles and deposit any
		tually derived from these vehicles in a "state" fund and not the "Federal" surplus fund
accou		
	Yes	
	No	
<u>X</u>	Other	The State Agency does not purchase vehicles from GSA or any other Federal agencies.
3. If t	he state	receives "abandoned" property from the Transportation Security Agency (TSA) and
the p	roperty	is given to the state in lieu of abandonment (and without the use of a SF123), does the
state	only use	e "state" funds to pay for all program costs and expenses associated with these items and
		evenue eventually derived from TSA property in a "state" fund and not the "Federal"
surpl	us fund	account?
	Yes	
	No	
X	Other	The State Agency does not acquire "abandoned" property from the Transportation Security
		Agency.
4. Si	nce the l	Law Enforcement Support Organization (LESO) Program is not part of the Federal
surpl	us progi	ram, does the state only use "state" funds to pay for all program costs and expenses
		th LESO property and deposit any revenue eventually derived from LESO property in a
		and not the "Federal" surplus fund account?
X	Yes	The LESO Program does not fall under the responsibilities of the State Surplus Program.
		Wisconsin Emergency Management operates the LESO program.
	No	
	Other	
	•	
5. Re	view fin	ancial documents used by the program director. Is the data adequate for use by the
		onitoring the financial viability of the agency?
	Yes	
X	No	The Director uses the comparative summary of provisions 2017 Act 59 (the signed State of
		Wisconsin Biennial Budget). This budget is published every two years and is available to
		the public.
	Other	
$\overline{}$		

	y of the year-end financial reports for the past two (or four) years to formulate a s" statement (See Attachment C), review the viability of the agency. Has the agency
	loss or profit during the period since the last review?
Profit	
	Over the past six years the State Agency has operated at a loss totalling (\$537,233.82), which is covered by another State fund.
Other	
7. Does the ag	ency have a "reserve" fund?
X No	
Other	
	gency does not have a reserve fund, proceed to question #10.
	ve below the maximum allowed amount per its state plan?
Yes	
No Other	
Other [
imbalance? Service of Refunds A capital Nothing	ve is above the maximum allowable amount, what actions are being taken to correct the charge levels have been reduced. /credits have been issued. I improvement plan was established. has been done.
Other _	
delinquent acc	
	The State Agency maintains a spreadsheet to keep track of delinquent accounts. There are
	currently no delinquent accounts.
No	
Other	
	edies does the agency use to collect old debts? rning letters and/pr placed phone calls to delinquent donces.
	other state office (i.e. accounting, business, finance office).
—	collection agencies.
	· · · · · · · · · · · · · · · · · · ·
	attorney general's office. are placed on a "payment on delivery" (POD) basis.
	rily defer additional property to donee until debts are paid.
X Other	The State Agency issues email reminders to customers, notifying them to make payment.

reaso		stification and documentation to explain the discrepancy?
	Yes	
	No	
X	Other	In accordance with the State Agency's State Plan, the percentages determining the service charges vary based upon the type of service that was rendered. There was no documentation in the files that indicates the type of services that were provided. Therefore, the review team was unable to determine the service charges in reviewing the SF 123 documents. The State Agency has proposed changes to their State Plan pertaining to the service charges. The State Plan was submitted to GSA Central Office on July 30, 2018 and is currently pending approval.
13. 7		alk through the warehouse and yard. Are service charges clearly identified?
-	Yes	
L.	No	NI A1111-
X	Other	Non Applicable
	No Other	
15. I		ency financially self-sufficient and without any state subsidies?
37	Yes	
X	No Other	The State Agency is subsidized by the State of Wisconsin.
	1 0	
16. V	While re	viewing the agency's financial records, has the state refrained from withdrawing funds
		eral surplus account to off-set or reimburse the state government for deficits incurred b
the F		urplus program in past years beyond what is permitted by its state plan?
X	Yes	The State Agency administers the State Surplus program. The program is completely
	\	separate from the Federal Surplus program.
	No	
	Other	
17 D	nee it ar	pear that overhead (i.e. warehouse/yard space, utilities, vehicle leasing, IT support,
	_	r, etc.) is fairly and equitably assessed to the Federal program?
	l Yes	1, vivi, is laining and equitably assessed to the rederal program:

No	
X Other	It appears that there are limited resources for the Federal Donation Program. There are only two employees that operate the program as an additional job duty.
REQUIREM	ENTS:
X None Immed segrega	iately notify appropriate state official(s) that Federal and state surplus funds must be sted.

Ensure that Federal surplus funds are only used for expenses for the Federal surplus program. Immediately notify the appropriate state official(s) that funds from Federal surplus cannot be used to purchase GSA Fleet vehicles. State funds must be used to purchase GSA vehicles. Ensure the agency's accounting office segregates revenue and expenses associated with DOD's LESO program, TSA property, and GSA Fleet vehicles from GSA's Federal Surplus Property Program fund. Obtain financial information from appropriate agency support office that can be used to monitor the financial viability of the program on a regular basis, preferably monthly. Ideally, this information would include detailed income and expense data and a monthly profit and loss statement. Ensure that reserve funds are maintained as stipulated in the agency's state plan. Improve agency's effort to monitor its "past due" account listing and collect old debts. Ensure service charges are within the parameters of the agency's state plan. Justify and document any extraordinary service charges that are above the threshold. Ensure that service charge payments readily identify the donee institution or parent organization. Evaluate opportunities to increase revenue and decrease expenses to reduce or eliminate the program's reliance on state subsidies. Seek specific ways to increase program revenue and decrease program expenses. Seek additional sources of program revenue which might be derived from expanding the agency's donee base, participating in the overseas program, serving as a property center for Federal agencies, Seek ways to reduce program costs which might be accomplished by directly donating property when possible, lowering overhead costs, improving screening methods, automating agency functions wherever possible, etc. Immediately notify the appropriate state official(s) that funds from Federal surplus cannot be used to offset previous deficits from previous years and that funds should only be used to cover expenses associated with the Federal surplus property program. Ensure that overhead expenses are fairly allocated to the Federal surplus program. X Other Document in the file the type of services rendered in order to apply the appropriate percentage in determining the service charge.

RECOMMENDATIONS: None Formalize the agency's collection procedures to collect past monies due. Increase efforts to collect monies owed from delinquent donees.

provi Evalu progri Seek Seek	yze the service charge parameters of the state plan to determine if the plan should be altered to de the agency with greater flexibility when assessing service charges. The agency with greater flexibility when assessing service charges. The agency of program revenue which might be derived from expanding the agency of the a
when	ways to reduce program costs which might be accomplished by directly donating property possible, lowering overhead costs, improving screening methods, automating agency ions wherever possible, etc.
X Othe	Document in the file the type of services rendered in order to apply the appropriate percentage in determining the service charge.
	LIANCE FMR 102-37.205, 220, 225, 230, 235, 435-505 and Appendix B (d, f, j); Donation Ch. 2, para. 9-10, 13b and 13d (5)(a)(ix)(a, b)
different stra research whe Similarly, the surveys/repo	view team may generally initiate its evaluation of this review element using two slightly tegies. The reviewer may use the SF123 spreadsheet to identify compliance items and then other or not compliance was properly performed on these items per the agency's state plan. I review team may choose to simply review a sampling of the agency's compliance or which were completed during the review period to determine if compliance was properly for the agency's state plan.
simply assur	S: agency able to establish the beginning of a restriction period in a manner other than ning the property is placed into use by a donce immediately upon receipt and by the date ars on a signed distribution document?
No Other	
on a utilizati period for d	agency properly establish the actual in-use date based on the date provided by the donee on or compliance survey to determine and document the beginning of the restriction onated property especially for major items including those with an a/c above \$5K and are "directly" donated? Provide an explanation for any answer chosen below.
X Yes	A "Still In Use" form is emailed to the donee(s) after property is donated, requesting confirmation of the date property was placed into use. This form is also used to inform the donee of the restriction period. The donee has two weeks to return the completed form to the agency.
No Other	

		e property has been properly utilized during the entire restriction period especially for
		ncluding those with an a/c above \$5K and items which are "directly" donated? Provide
		on for any answer chosen below.
an ex	Yes	in for any answer chosen below.
\vdash	No	
\vdash		
Х	Other	The State Agency performs compliance surveys via email before the end of the restriction period to verify that the property has been properly utilized during the entire restriction period. However, there were several files that lacked documentation as to whether compliance surveys or visits were performed especially for major items with an acquisition cost above \$5K.
4. Ho	w does	the agency perform compliance checks?
		forms sent via regular mail.
\vdash	On-site	
$\overline{\mathbf{x}}$		forms sent via email.
	-	Surveys.
$\vdash\vdash$	Other	sui veys.
	Other	
5. W	On-site Donee	ropriate actions are taken when problems are revealed? compliance visit scheduled. is instructed to return property. immediately notified.
	Other	
which	the do	procedures in place to ensure donces only acquire items related to the purpose(s) for nee was determined eligible? Provide an explanation for any answer listed below.
X	Yes	The State Agency monitors and ensures that the donees list items on their eligibility
		application that support their organization's mission.
\vdash	No	
	Other	
	•	imber of items that were reviewed to ensure compliance was performed:
3	ı	vehicles
0	1	Over 50'
2	Aircraf	
0	Firearn	ns
42	Items n	not listed above with an a/c \$5K or more
4	Items n	ot listed above with an a/c less than \$5K
8. Wa	as comp	liance performed properly on the above items?
	Yes	
Х	No	The following items did not meet the requirements for compliance: two aircraft and

	Alitania de Carlos de Carl
Other	thirteen items with an original acquisition cost of \$5,000 or greater.
Note: If the al	bove question was answered "yes", proceed to question 10.
9. List the nu	mber of discrepancies:
15	
Comments an	nd/problems encountered:
Compliance v	was not performed on two aircraft. There were a number of items with no compliance
-	ed compliance issues shall be discussed by the review team. The review team leader shall
immeatatety n	otify the GSA COE by email and/or phone when significant issues are discovered.
10. Does the	agency have a system to monitor items that have perpetual restrictions or special
	e. items with an a/c over 5K, demil, aircraft, vessels over 50' and firearms)?
Yes	
X Other	The State A garage days not have stoff available to manife it was with no worked an actual and actual actua
A Other	The State Agency does not have staff available to monitor items with perpetual or special restrictions.
_	ncy has donees with aircraft under restriction, vessels over 50' or firearms, has the
agency prope	rly performed all required compliance?
X No	Compliance was not performed on two aircraft that were donated to Vietnam Helicopter
	Conservation, Ltd.
Other	
40.00	
	he appropriate PPM Center Of Expertise (COE) for eligibility and compliance issues. by been able to avoid any new compliance cases since the last review?
X Yes	According to the COE, the State Agency has been able to avoid any new compliance cases
	since the last review.
No No	
Other	
13 Dicouce u	rith the COE whether the agency has been able to avoid any new compliance cases
	esult of apparent poor judgment by its management or employees?
X Yes	According to the COE, the State Agency has been able to avoid any new compliance cases
	created as a result of apparent poor judgment by its management or employees.
No	
Other	

14. h		igency worked satisfactorily with GSA to resolve any open cases?
	Yes	
	No	
Χ	Other	The State Agency has not had to work with GSA to resolve any open cases.
15 A	re comi	pliance items clearly marked on distribution documents as to make donees aware of any
		strictions placed on the item(s)?
auun	Yes	strictions placed on the item(s):
$\frac{1}{x}$	No	
-^-		
	Other	
16. A	re "Do	You Know" posters listing terms, conditions and restrictions displayed?
	Yes	postero instrug corrections and restrictions displayed.
\overline{x}	No	
<u> </u>	Other	
	Other	
17 V	Vhat if	any, special precautions are taken to notify donces of the terms and conditions and
		equirements for property that is donated?
Comp	None	equirements for property that is donated:
\vdash		
\square		buseman provides verbal reminder of all appropriate terms, conditions and restrictions.
		cation/Terms of Agreement Form included in eligibility packet.
		are required to sign the terms and conditions section of the distribution document.
X		f terms, conditions and restrictions is included with each invoice handed or mailed to each
	donee.	
	Other	
40. 7		
18. Is		ency adequately performing its compliance responsibilities?
	Yes	
X	No	On July 1, 2016, Bill Wilson turned the program over to the State of Wisconsin,
		Department of Administration; no compliance visits have been performed by the Dept. of
		Administration.
	Other	
DEC:		
REO	UIREM	ENTS:
	None	
		a method to establish the date when donated property is initially placed into use by a donee
		pliance can be monitored during and before the end of the appropriate restriction period.
	Update	the compliance section of the state plan to include the agency's methods used to establish
	the "in-	-use" date of property received by donees and how compliance will be performed before the
		the appropriate restriction period.
		gency wishes to assume that all donees place property into use immediately upon receipt,
		e agency must alter its distribution document to clearly communicate this assumption and
		ne responsibility on the donee to notify the state agency (in writing) of any exception(s)
		he donee is unable to place the property into use immediately upon receipt.

	Immediately notify GSA when initially encountering potential and apparent noncompliance issues.	
X	Complete follow-up action on any compliance discrepancies noted in Questions 8 & 9.	
	Ensure all distribution documents are properly executed and signed in a timely manner by an	
	authorized representative including items which are directly donated.	
X	Ensure distribution documents that contain items with special restrictions (i.e. items with an a/c of	
	\$5K or more, motor vehicles, aircraft, vessels over 50', perpetually restricted items, etc.) are	
	properly annotated to remind the donee of such restrictions.	
X	Perform and document compliance reviews of all items with an a/c of \$5K or more.	
X	Perform and document annual compliance reviews on all restricted aircraft, firearms and vessels	
	over 50'.	
X	Perform at least one on-site visit during the applicable 5-year restriction period to inspect and	
	verify the use of non-combat aircraft and vessels over 50'.	
Х	Perform annual compliance checks on all aircraft and firearms under restriction.	
	Create and implement a plan to address and reduce the number of compliance cases which result	
	from poor judgment by its management and employees.	
	Exercise better judgment when deciding which compliance difficulties/issues should be forwarded	
	to GSA for assistance.	
	Exercise better judgment while only donating property items to donees that can reasonably justify	
	an appropriate use or need for the property.	
	Send employee(s) responsible for <i>compliance</i> to formal GSA eligibility and compliance training.	
X	Devote additional resources to ensure that compliance is performed within the parameters of the	
	agency's state plan.	
	Place "Do You Know" posters in prominent warehouse (if applicable) and office locations.	
	Perform compliance in accordance with the provisions of the agency's state plan.	
	Update the state plan to clarify the number and frequency of compliance checks to be performed.	
X	Other The State Agency should conduct annual compliance checks for all aircraft and vessels 50'	
	and larger that includes acquiring an updated photograph and operate in accordance with	
	the attached memo from Central Office dated, June 29, 1994, referencing "Review	
	Requirements for Donated Aircraft and Vessels During the Period of Restriction."	
REC(DMMENDATIONS:	
	None	
	Alter the state plan to allow the state agency greater flevibility in performing compliance	

Alter the state plan to allow the state agency greater flexibility in performing compliance.
Revise the agency state plan to include additional details regarding the establishment of the "in-use" date for property received and how compliance will be performed during and before the end of the appropriate restriction period.
Send a survey to donees seeking the date property is first placed into use so that the SASP can consistently and efficiently determine the beginning of the restriction period.
Create a utilization or "in-use" survey to ascertain whether property has been placed into use and the actual date, so that the agency can establish the beginning of the restriction period. It is suggested that the state agency complete this action within 120 days after the donee initially receives the property.
For compliance items, the state agency may submit a secondary "end-use" survey to donees near the end of the restriction period. It is suggested that the state agency complete this action at least 30

	days be	efore the end of the restriction period.
	Create	and maintain a spreadsheet or database to easily identify and track compliance items
	(includ	ling items which carry perpetual or special restrictions) as well as the agency's efforts to
	perform	n compliance. Ideally, the following information should be collected: Donee name/I.D.
1	number	r, invoice/distribution document number, item description, a/c, date donated, date placed into
	use, ap	plicable restriction period, date compliance was performed, the manner in which
	compli	ance was performed (mail survey, phone survey, on-site check, etc.), results of check, any
	additio	nal notes, etc.
	Create	and maintain a log of items approved for cannibalization or secondary use.
	For dir	ect transfers, a copy of the "Do You Know" poster can be emailed or mailed along with the
	invoice),
X	While	it may be economically feasible to complete utilization surveys through the mail, it is
	sugges	ted that the agency perform on-site checks whenever possible.
	Consid	er using email in lieu of mail surveys when performing compliance unless the agency
	requires a signature.	
	All dis	tribution documents should be stamped or annotated with any additional or extended
		ions when applicable.
X	Other	Consider purchasing a stamp that states, "Compliance Item," to apply only on distribution
		documents of items that require compliance.

E. CUSTOMER RELATIONSHIPS

References: FMR 102-37.60, 130, 205, 260, 265 and Appendix B (h, k); Donation Handbook, Ch. 2, para. 13d (5)(a)(viii), 13d (5)(b)(ii), 13d (5)(b)(vi) and 13d (5)(b)(iii-iv).

QUESTIONS:

1. The review team shall make a concerted effort to complete at least 3-5 donee visits prior to, during, or after the review. Also, the team shall make a concerted effort to interview approximately 5-10 donees. If the state agency maintains a warehouse facility, consideration should be given to interviewing donees who visit the warehouse during the review. If the agency does not have a warehouse, consideration should be given to interviewing donees over the phone.

List the nu	mber if donee organizations which were interviewed over the phone:		
3			
List the do	nee organizations which were interviewed over the phone:		
	University - Leroy Frahm; Helicopter Conservancy - Ken Eward; and Sturgeon Bay Police nt - Chief Arleigh Porter		
2 Are dor	ees generally satisfied with the program and agency personnel?		
X Yes No Othe	Amy Setchel with Madison Area Technical College received two Ventilators. According to Amy, they were informed about the GSA Donation Program by the Veterans Administration. She stated that it was a streamlined process to become a registered eligible donee with the State Agency. She is very happy with the quality of the property and feels the service fees are very reasonable. In addition, she received accolades for saving the school a tremendous amount of money and has expressed interest in getting access to GSAXcess to search for property. Leroy Frahm with Lawrence University has been participating in the program since 1975 and has served as an advocate for the advisory board to keep the program operational when it was considered in the past for abolishment		
3. Are don misuse?	3. Are donees aware of the restrictions placed upon donated property and the consequences for misuse?		
X Yes No Othe			
4. List any donee organization(s) which revealed significant findings and/or problems (i.e. property not being properly utilized, complaints about GSAXcess, unreasonable service charges, discourteous treatment, unresponsiveness to customer concerns, lack of available property, discriminatory behavior, etc.):			
Donee(s) in	terviewed:		
None			
	ected compliance issues shall be discussed by the review team. The review team leader shall we notify the COE in writing by email and by phone when significant issues are discovered.		
and militar	state agency maintained positive working relationships with the PPM offices, other SASPs, cy/civilian holding agencies?		
X Yes No			

Other
6. Record the following figures: 52 Approx. number of eligible donees on file. Approx. number of donees actively participating or those who have received property within the past year.
7. After assembling and reviewing the 3040 spreadsheet, determine the percentages of property donated to the following (See Attachment D): 3.72% Nonprofits Public Agencies
8. If the above numbers reflect an inequity, has the agency made a concerted effort to correct the imbalance? Provide an explanation for any answer listed below.
Yes X No The above numbers reflect an inequity. The State Agency is encouraged to increase its efforts in promoting and donating property to eligible nonprofit organizations Other
9. What marketing efforts does the SASP utilize to retain and attract new customers? Flyers X Newsletters X Website Other social media Email or other electronic notification TV, radio or newspaper X Conferences and seminars Donee advisory body
10. If the agency utilizes the internet to market its program (i.e. website, emails, Twitter, Facebook, etc.), briefly review such content. Is the information appropriate, correct and current? X Yes No Other
11. If required by its state plan, is an advisory body utilized? X Yes No Other

		ency actively marketing its program to potential donees or existing donees, especially
		ticipating?
X	Yes	Recently, the Section Chief attended the Wisconsin Counties Association Conference and
L		marketed the program to more than 550 attendees.
	No	
	Other	
13. I	s the ag	ency sufficiently serving its current and potential customer base whether the agency has
	_	facility or the agency uses a "direct donation" business model?
X	Yes	The State Agency serves its current and potential customer based on a direct donation
^`	***	business model.
	No	districts model.
_	4	
	Other	
	- 41	D. Co. A. A. C.
14. 1	_	ency's overall effort to promote the program and fairly distribute property effective?
	Yes	
X	No	The State Agency is encouraged to find other methods to promote the program to
	1	additional potential donees, especially nonprofit organizations.
	Other	
REQ	UIREM	ENTS:
	None	
	Create	e and implement a plan to improve donee awareness of the restrictions placed upon property
		ne consequences for misuse.
X		ase effort to promote the surplus program to non-profit donee types including potential new
''		cants and those already eligible, but not participating.
	7	
	Increa	ase awareness of the program among donees located in areas more remote from the State
}		cy warehouse.
		ate donees of the benefits of direct donations, especially those donees remote from the State
	Agend	cy warehouse.
	_ ~	lish and utilize an advisory body as required by the agency's state plan.
		re to all state plan provisions that ensure fair and equitable distribution of surplus.
	_	
	Other	
REC	-	NDATIONS:
	None	
X	Develo	p a formal marketing plan to increase the number of participating donees especially nonprofits
X	Create	a greater awareness of available property among donee types who have historically received a
	lesser s	share of donated property.
X	Market	the program to donees already eligible, but not participating.

X	Imple	ment greater use of technology via the internet (website, emails, Twitter, Facebook, etc.)
		rease awareness of the donation program especially among non-profits. Utilize a web
		s that is easily accessible for existing and potential donees.
		ish a website to promote the program and to provide general program information, obtain an
		lity application, display items in inventory, emphasize compliance requirements, advertise
		s stories, etc.
	Update	e eligibility application to include email donee email addresses for use in marketing.
	Issue p	promotional material on a scheduled basis including newsletters, coupons and special notices.
X	4	ict open houses and local or regional meetings to promote the SASP.
X	Set up	a historical file to record promotions utilized.
	Create	a customer survey to be completed by donees exiting the warehouse to obtain basic customer
		ck for improving the agency's operation.
X	Consid	der participating in county and state fairs to promote the program to potentially eligible
	public	agencies and nonprofits.
X	Survey	y nonprofits to determine how the agency may better serve them.
	Encou	rage donees to submit prioritized want lists and circulate among staff screeners. Special
	reques	ts can be referred to GSA.
		rage donees to screen property using GSAXcess.
X		oute listings of property to homeless and needy providers to stimulate the amount
L		perty donated to such activities.
X	4	t to targeted donee types, particularly nonprofits, as opposed to conducting mass mailings.
		rage direct pickups by donees.
		the importance of "selective" screening to all agency screeners. This may
		omplished by requiring all screeners to regularly review donee want lists.
X	-	otential cooperative agreements with other state agencies to service donees
		ote parts of the state.
		with GSA to initiate a cooperative agreement to store excess for Federal agencies.
X		ve attendance at regional, zonal and national PPM conferences to keep abreast
		ent issues, discuss problems and share ideas for improvement.
X	Other	Develop a method, tool or report to monitor the fair and equitable dispersion of property
		throughout the State.

F. ELIGIBILITY

References: FMR 102-37.380-430 and Appendix B (i) and C; Donation Handbook, Ch. 1, para. 5; Ch. 2, para 13d (5)(a)(vi) and 13d (5)(b)(ii).

QUESTIONS:

1. The review team shall make a concerted effort to review approximately 50 eligibility applications. Specifically, the team should concentrate on selecting the files of donees who have received property, especially those which are most active. This determination can be made by seeking statistical data from the SASP and then choosing the names of the donees the team wishes to review.

		ibe the thought process used by the review team when selecting which eligibility files to
revie	w:	
2 Li	et tha ni	ımber of eligibility files reviewed (See Attachment E):
3	Nonpro	
50		Agencies
0	ł.	Public Agencies
0	-	Educational Activities (SEAs)
0		Business Administration Activities (SBAs)
1		Museum
54	1	umber of files reviewed
34	10.001	and of the fortewed
3. Li	st the nu	imber of files that have any documentation that is insufficient or not present as
		Attachment E:
24		
	'	
4. Is	the ager	cy able to readily determine which files have annual licenses, accreditation, approvals,
		at expire in any given month? Provide an explanation for any answer chosen below.
X	Yes	The State Agency obtains all of the supporting documentation at the time of approving the
		donee's eligibility. If the accreditation or licenses expire before or after the eligibility
		period, the State Agency will document in their spreadsheet the expiration date and then
		obtain updated information when needed.
	No	
	Other	
	_	cy able to easily identify and separate active files (those currently participating or with
		er restriction) from inactive files?
X	Yes	
$oxed{oxed}$	No	
	Other	
		gency properly annotate eligibility files that have been reviewed and updated to include
all ap		te documentation?
Щ	Yes	
<u> </u>	No	
X	Other	The State Agency has a system in place for annotating eligibility files; however, there were
		some files that needed to be updated and some lacked missing pertinent documentation in
لــــا		order to meet certain eligibility requirements.
	4.5	
$\overline{}$		gency maintain its eligibility files in a systematic and organized manner?
X	Yes	The State Agency manually maintains its eligibility files in a systematic and organized
$\vdash \vdash \vdash$	NT -	manner by county.
$\vdash \vdash \vdash$	No	
	Other	

8. Do	es the agency make accurate decisions when approving eligibility applications?
	Yes
X	
	No
	Other
0 D-	
y. Do	es the agency effectively and efficiently process eligibility updates? Yes
	No No
\vdash	Other
L	Other
10 (ontact the appropriate center of expertise (COE) for eligibility and compliance. Does the agency
nravi	de the COE with a written opinion/critique along with supporting documentation when seeking
	ance in making an eligibility determination?
	Yes
	No
X	Other The State Agency has not sought assistance from the COE in reviewing any eligibility
	applications during the review period.
11. Is	the eligibility function adequately staffed?
	Yes
X	No
	Other
REO	UIREMENTS:
	None
X	Rectify all files annotated in Attachment E where the required information is insufficient/not present
	and/or needs updating. Provide a summary of action(s) taken for each file.
	Files for nursing homes, clinics, etc. whose eligibility depends on annual licensing must be updated
	each year. Files for volunteer fire department & rescue squads must be updated annually.
—	When a donee loses its licensing, accreditation, approval, etc., the agency shall terminate its
	eligibility, seek the return of all property under restriction and immediately notify GSA.
	Place each donee in "inactive" status until each incomplete file is updated with all appropriate
	documents.
	Ensure that eligibility applications are annotated (i.e. initialed, signed, dated, etc.) to document that a
	file has been updated and is "ok" or "re-approved".
	Devote additional resources to ensure that eligibility determinations and updates are effectively and
	efficiently processed.
	Establish SOPs to ensure eligibility applications and updates are effectively and efficiently
	processed in a timely manner.

Send employee(s) responsible for eligibility to formal GSA eligibility and compliance training. Other RECOMMENDATIONS: None Separate active files from those which are inactive. Adopt a policy of reviewing eligibility files for donees that are currently obtaining property. X Purge old and outdated information from eligibility file folders which is unnecessary. Purge inactive donees files held beyond the agency's record retention period after ensuring these donees do not have property which is under restriction. X Distribute new applications to donees needing updates to ensure the file is thoroughly updated. Design a form letter detailing specific documentation needed to process application for a nonprofit and a public agency. Establish comprehensive checklist to verify information needed for eligibility file updates. Establish a database for monitoring eligibility files to track expiration dates of licensing, accreditation, grants, etc. X Establish a suspense update file to ensure all follow-up action is completed in a timely manner. Obtain all available official state directories to determine who is recognized, licensed, accredited, approved, chartered, etc., by such appropriate governing bodies as State Fire Marshal, Board of Regents, Board of Education/Health, etc. Other G. SCREENING References: FMR 102-37.45 and 175-200; Donation Handbook, Ch. 1, para. 22 and Ch. 2, para. 7 and 13d (5)(b)(v). OUESTIONS: 1. Does the agency utilize all available avenues to screen and secure property, (i.e. participate in the overseas program, screen outside region, use GSAXcess, use donee screeners, establish screening alliances with other SASPs, etc.)? X Yes The State Agency utilizes GSAXcess to screen property, screen outside region, and utilizes donee screeners. No Other 2. In the opinion of the home state APO, is the agency devoting sufficient attention to acquiring donable civilian agency surplus? Yes X No Other	Provide the COE with a written opinion/critique along with supporting documentation when seeking assistance in making an eligibility determination.
RECOMMENDATIONS: None Separate active files from those which are inactive. Adopt a policy of reviewing eligibility files for donces that are currently obtaining property. Purge old and outdated information from eligibility file folders which is unnecessary. Purge inactive donces files held beyond the agency's record retention period after ensuring these donces do not have property which is under restriction. Distribute new applications to donces needing updates to ensure the file is thoroughly updated. Design a form letter detailing specific documentation needed for eligibility file updates. Establish comprehensive checklist to verify information needed for eligibility file updates. Establish a database for monitoring eligibility files to track expiration dates of licensing, accreditation, grants, etc. X Establish a suspense update file to ensure all follow-up action is completed in a timely manner. Obtain information to establish the legitimacy of programs not easily or widely recognized. Obtain all available official state directories to determine who is recognized, licensed, accredited, approved, chartered, etc., by such appropriate governing bodies as State Fire Marshal, Board of Regents, Board of Education/Health, etc. Other G. SCREENING References: FMR 102-37.45 and 175-200; Donation Handbook, Ch. 1, para. 22 and Ch. 2, para. 7 and 13d (5)(b)(v). OUESTIONS: 1. Does the agency utilize all available avenues to screen and secure property, (i.e. participate in the overseas program, screen outside region, use GSAXcess, use donce screeners, establish screening alliances with other SASPs, etc.)? X Yes The State Agency utilizes GSAXcess to screen property, screen outside region, and utilizes donce screeners. No Other 2. In the opinion of the home state APO, is the agency devoting sufficient attention to acquiring donable civilian agency surplus? Yes No	
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2. In the opinion of the home state APO, is the agency devoting sufficient attention to acquiring donable civilian agency surplus? Yes X No	The second secon
2. In the opinion of the home state APO, is the agency devoting sufficient attention to acquiring donable civilian agency surplus? Yes X No	
donable civilian agency surplus? Yes X No	Other
	donable civilian agency surplus? Yes X No

	te agency's distribution target percentage since the last review (See Attachment D). What be percentage during that period?
4. Do these	figures represent a positive change since the last review?
Yes	
X No	The distribution target percentage has decreased from 201% to 47% since the last review.
Other	
5. Is the age	ncy considered an "over" state (above 86%)?
Yes	
X No	
Other	
Note: If the	agency is an "over" state, proceed to question #8.
	an 86%, can the reason for the lower distribution percentage be pinpointed? Provide an for any answer listed below.
X Yes	The State Agency's distribution percentage has decreased significantly. The State Agency
1	is not aggressively requesting property that it is allowed based on the State's population
!	and per capita income.
No	
Other	
	gency exhausted all efforts to improve its distribution percentage? Provide an explanation ver listed below.
^ NO	The State Agency should work with GSA and implement a more strategic approach to improving the distribution percentage.
Other	improving the distribution percentage.
utilize "want	n using historical knowledge of property desired by donees, does the SASP actually lists" when searching for property?
Yes	
X No	
Other	
9. In what n	nanner are the lists collected, distributed and utilized by agency personnel?
	ist form included with invoices.
	ist request included with eligibility application packet.
Individ	lual donee want lists combined into master donee want list which is distributed to all agency
screen	

	Agency	y screeners use master donee want list at physical screenings and while searching
		lists can be posted by donees on the agency's webpage.
_	J	sts are shared among agency screeners and warehouse personnel.
\vdash	Other	sis are shared among agoney screeners and warehouse personner.
	Ottici	
		eener's card are no longer required when viewing and/or picking up property, has the
$\overline{}$		to retrieve all issued cards either proactively or as they expire?
X	Yes	
	No	
	Other	
addre log sh	esses, tel all inclu	SASP maintain a log of all individuals authorized to screen property including their names, ephone numbers, qualifications to screen, and any additional identifying information? This add those donees that are authorized to screen property physically and electronically.
X	Yes	The State Agency maintains a contact file for each eligible donee that includes names,
		numbers, authorized representatives and individuals who have been granted access to
		screen for property through GSAXcess.
	No	
	Other	
12, D prope	_	ppear that the agency and its screeners are sufficiently trained to screen and pick up
	erage p	he agency's donation rate percentage since the last review (See Attachment D). What is bercentage during that period?
	o any ti below.	rends exist with respect to the donation rate? Provide an explanation for any answer
X	Yes	The previous average donation rate was 88% and the current average donation rate is 91%.
		The average donation rate is trending upward.
	No	
\square	Other	
	ÇVI	
	~	ency at or above the satisfactory performance level of 75%?
X	Yes	
	No	
	Other	

REO	REQUIREMENTS:		
	None		
X	Develop method for improving distribution target percentage especially since this can negatively		
	impact the agency's allocation of property.		
X	Obtain and review GSA's RCS 41 report and monitor its distribution percentage so that it can		
	effectively compete with other state agencies for property.		
	Retrieve screener's cards and forward the cards to the appropriate regional office for destruction.		
ĺ	Develop method for improving donation rate percentage especially since this can negatively impact		
<u> </u>	the agency's allocation of property.	_	
	Other	ŀ	
REC	OMMENDATIONS:		
X	Aggressively pursue additional opportunities to screen and secure property, (i.e. participate in the		
*-	overseas program, screen outside region, use GSAXcess, use donee screeners, establish screening		
	alliances with other SASPs, etc.)?		
	Pursue additional opportunities to acquire both civilian and military agency property.		
X	Aggressively pursue all available property nationwide.		
	Aggressively screen DOD/RCP property via GSAXcess.		
X	Initiate communication with home state APO to determine the availability of donable civilian		
	agency surplus.		
X	Develop method for improving distribution target percentage especially since this can negatively		
	impact the agency's allocation of property.		
X	Obtain and review GSA's RCS 41 report and monitor its distribution percentage so that it can		
	effectively compete with other state agencies for property.		
	Increase usage and improve circulation of want lists by staff.		
<u></u>	Establish a want list "drop box" conspicuously displayed near the warehouse entrance.		
	Retrieve screener's cards and forward the cards to the appropriate regional office for destruction.		
	Maintain a log of individuals authorized to screen property physically and electronically including		
	their names, addresses, telephone numbers, qualifications to screen, and any additional identifying		
	information.		
	Develop method for improving donation rate percentage especially since this can negatively impact		
	the agency's allocation of property.		
	Actively promote the use of electronic screening by donees.		
	Develop SOPs for employees and donees to use when screening property using GSAXcess.		
	Stress to staffers who are responsible for electronic screening to remain vigilant while searching for		
-	property, perhaps requiring GSAXcess to be screened at least every other day.	_	

H. AUDITS

References: FMR 102-37.345-355 and Appendix B (I); OMB Circular A-128 and A-133; Donation Handbook, Ch. 2, para. 13d (5)(a)(xii) and para. 14.

QUESTIONS:

1. Have there been any audits of any type performed since the last review (including any under

the Si	ingle Aı	idit Act)? Provide an explanation for any answer listed below.
X	Yes No Other	Since the last review, the State's finances were audited through the Comprehensive Annual Financial Report (CAFR) in accordance with Generally Accepted Accounting Principles. The Legislative Audit Bureau performs an independent audit, including the financial information in the CAFR. The Federal Surplus Property program has not been selected by the Legislative Audit Bureau as a major program. The Federal Surplus Property program is included in the Schedule of Expenditures of Federal Awards, but has not been selected to be tested as a major program.
	-	udits were performed, proceed to question #6.
Type:		mprehensive Annual Financial Report Audit
Date:	Jur	ne 30, 2017
	or's fina Yes	y of any audit report(s) provided to the regional office within 30 days of receipt of the al copy?
X	No Other	On August 15, 2019, a convertible Wiggers in compact anging Annual Figure in Deposit for
^	Other	On August 15, 2018, a copy of the Wisconsin comprehensive Annual Financial Report for FY ended 6/30/2017 was provided to the GSA Area Property Officer (APO).
3. Waudit		The audit was a financial audit to address the financial position and operations of State government.
		it(s) which was performed was simply a financial audit, did the audit sufficiently meet the for audits as stated in the audit section of the agency's state plan?
ш		
	there we	ere any significant findings requiring corrective action, has the agency rectified all
X	Yes	MIDILID!
-	No	
	Other	

6. Was the review team able to view or secure evidence that the state's Federal Surplus Property Program (program number 39.003) was listed in the total Federal financial assistance figure for the

	state	in accordance with the Single Audit Act and OMB circular A-133?
	X	Yes
		No Control of the Con
	L .	Other
		as the state met the requirements for audits as outlined in its state plan?
	X_	Yes
		No
	L	Other
	a .	1.1 0.00
		d the SASP provide a plan of action to GSA satisfactorily addressing all requirements outlined in
	X	st GSA issued review report?
	^	No No
	\vdash	
		Other
	o U	s the SASP implemented corrective actions aimed at preventing the problems re-occurring?
	$\overline{\mathbf{x}}$	Yes Yes
		No.
	Н	Other
		Other
	REO	UIREMENTS:
	X	None
		Ensure the state accounts for the Federal Surplus Property Program and is compliant with the Single
		Audit Act.
	$\vdash \vdash$	Ensure the Federal surplus program is audited as required by the agency's state plan.
		Provide responsible state management officials and state offices with written notification of the
		appropriate audit requirements as stipulated in the agency's state plan.
		Submit a copy of any required audit report to GSA within 30 days of receipt of the final copy.
		Ensure that all recommendations noted in any state audit(s) are implemented to prevent such
		problems from occurring.
		Update state plan to reflect the state auditor's interpretation of the frequency for which the audits
		should be performed as required by state and Federal law.
		Since it appears that the same type(s) of problems have re-occurred since the last GSA state agency
		review, implement sufficient controls to ensure that the agency fully implements its corrective action
		plans, so that similar findings or problems do not re-surface during the next GSA review.
		Other
	DE-C-	DAMATEND ATTORIC
i		OMMENDATIONS:
	X	None
		Assign the responsibility of coordinating and documenting the state agency for surplus property
		program's responses (action plans) to state audit reports and GSA state review reports to one
-1	ı I	individual.

Other
I. COOPERATIVE AGREEMENTS
References: FMR 102-37.205, 265, 270, 290, 305, 325-340 and Appendix B (m); Donation Handbook, Ch. 2, para. 6, 13d (5)(a)(xii)
QUESTIONS:
1. For what purposes has the SASP entered into cooperative agreements?
Obtaining Federal surplus for agency use. X Selling nondonable property with GSA's assistance.
X Sharing donees with another SASP.
Warehousing Federal excess.
Other
2. If the SASP has an agreement to warehouse Federal excess, is it being utilized?
Yes No
X Other The State Agency does not have a warehouse.
A other The State Agency does not have a warehouse.
Note: If the agency does not have a cooperative agreement to use property or has a cooperative
agreement to use property, but is not using property, proceed to question #6.
2 15 4 5 4 5 5 5
3. If the SASP has an agreement to utilize surplus for state agency use, is the agency using property? Yes
No No
Other
Other East of the Control of the Con
4. If the agency is utilizing surplus, has a listing been forwarded to GSA for approval?
Yes
No No
Other
5 And the items were able for a service 2
5. Are the items reasonable for agency use?
No No
Other
6. If the SASP has an agreement to sell nondonable property with GSA's assistance, is it being
utilized?
Yes
No X Other The State Agency does not have an agreement to sell nondonable property.
X Other The State Agency does not have an agreement to sell nondonable property.

$\overline{}$		sales with GSA's assis	stance taken plac	ce since the last review	?
X	Yes		4		
<u> </u>	No				
	Other				
		-	•	(See Attachment F). L ant reimbursed to the S	ist the total number of each
		Type	# of lots	Amount SASP	
		of sale	sold	Reimbursement	
		Live Auction			٦
		GSAAuctions	633	\$586,642.50	7
		Sealed Bid			7
		Other			1
9. If	the state	agency is donating p	roperty to Small	Business Administrati	— on (SBA) 8(a) contractors, has
				nt (MOA) with GSA a	
	Yes				
X	No	The State Agency doe	s not donate prop	perty to SBA 8(a)'s and	does not have a required
		MOA with GSA and	SBA.		
	Other	7.5303.6	and well as the first		
REQ X	UIREM None			16 5 1	
				ed for Federal program	use and provide a copy to
		r approval prior to use.		must be provided to th	e appropriate regional office
		oval prior to use.	derai program uso	inust be provided to th	e appropriate regional office
		the required MOA wit	th GSA and SBA		
	Other				
REC	OMME:	NDATIONS:			
	None				
				ed for Federal program	use and provide a copy to
	-	or approval prior to use			-
	_			utilize surplus for Fede	
				utilize surplus for Fede	ral program operation.
	Establis	sh a cooperative agreen	nent to warehouse	e Federal excess.	
	1_	_			
	-1			sell nondonable proper	•
	Establi:	sh cooperative agreeme	ents with other sta	tes agencies to service of	lonees in remote parts of the

state.
X Other Sign MOA with GSA and SBA so State Agency can donate property to SBA 8(a)'s.
J. RECORDS MANAGEMENT References: FMR 102-37.190, 220-240 and Appendix B (o, p); Donation Handbook, Ch.2, para. 13d (5)(a)(xiv).
OUESTIONS:
1. What is the record retention policy for the state agency?
X Official agency records (SF123s, warehouse issue sheets, invoices, etc.) retained for no less than three years.
X Records for items with special or extended restrictions retained for one year beyond the expiration of the restriction period.
X Records for items in noncompliance status retained for one year after the case is closed.
Other Other
2. Does the agency maintain its files for items that have perpetual restrictions or other special restrictions (i.e. items with a/c over \$5K, gamma goats, aircraft, vehicles, vessels, etc.) to prevent these records from being handled along with "normal" donation documents?
X Yes
Other
3. Are all appropriate records available for the prescribed time frames? Yes
X No The State Agency was not able to provide most of the compliance forms for the review team to inspect.
Other
4. Is compliance data effectively generated and maintained?
Yes
X No Compliance data is not effectively generated and maintained. There were numerous compliance forms missing in the files. There was no documentation to verify the completed compliance was available for many of the items.
Other
5. The state agency has which of the following available:
X FMR Donation Handbook
Cooperative Agreements
Miscellaneous GSA policy letters and memoranda
40 U. S. C. § 549

	Current State Plan
	Drug Free Workplace Certifications
X	Other The State Agency's updated State Plan is pending approval from GSA, Central Office.
REQU	JIREMENTS:
	None
X	Initiate action to retain records in accordance with the agency's state plan and all GSA
	requirements.
	Update the state plan to reflect the allowable record retention parameters as listed in the FMR.
	Other
RECO	OMMENDATIONS:
	None
	Acquire all appropriate references listed above which were unavailable.
	Assemble a compliance case log to record detailed information referencing and summarizing
	significant events, phone conversations, letters received/distributed and information requested by
	the regional office, office of the inspector general, etc.
	Establish a binder where various memoranda from GSA could be kept and easily accessible to all
	state agency personnel.
	Other
_	ONDISCRIMINATION ASSURANCE
	ences: FMR 102.37.205 (f); Title VI of the Civil Rights Act; Donation Handbook, Ch. 1, para. 24
and C	h. 2, para. 13d (5)(a)(xiii).
RESE	RVED- Managed in conjunction with the GSA's Office of Civil Rights (OCR) survey.
OUES	TIONS:
	cord any follow-up actions completed by the review team as requested by OCR:
	Office of Civil Rights has not requested the review team to provide any follow-up actions.
	es it appear that the state agency has been compliant with requests made by OCR?
The S	State Agency has been compliant with requests made by the Office of Civil Rights.

L. CONCLUSION

Note: The <u>team leader</u> shall re-examine the nature and/or severity of any findings, requirements and recommendations which appear in this report <u>before</u> answering the following <u>four</u> questions.

OUESTIONS:

1. After re-examining the "Property Accountability & Control" element, does the agency appear to be having inventory control and accountability problems? Provide an explanation for either answer listed below.

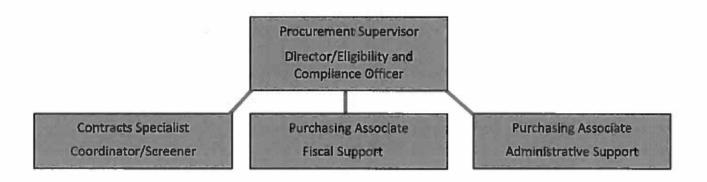
	Yes	
X	No	After re-examining the "Property Accountability & Control element", the State Agency
1 1		does not appear to be having inventory control and accountability problems.
		acto not appear to out any inventory control and accountability problems.
	4.64	
2.		re-examining the "Fiscal Management" element, do any financial inconsistencies or
situati	ions exi	st which might have a detrimental effect on the donation program? Provide an
explan	nation f	or either answer listed below.
\Box	Yes	
X	No	After re-examining the "Fiscal Management" element, there are no financial
^	110	
\Box		inconsistencies or situations which have a detrimental effect on the donation program.
3.	After	re-examining the "Eligibility" element, does the agency appear to be having problems
with it		pility files? Provide an explanation for either answer listed below.
	Yes	
-	No	A Common annual in the (672) 22 2124 22 alamant also Control A
^	INO	After re-examining the "Eligibility" element, the State Agency does not have any severe
		problems with its eligibility files.
4.	After	re-examining the "Compliance" element, does the agency appear to be having problems
with d		ompliance? Provide an explanation for either answer listed below.
	Yes	
^	105	After re-examining the "Compliance" element, the State Agency appears to be having
1 1		problems with donee compliance. There were many files that did not have any
1 1		documentation indicating that compliance checks were performed, including items under
1 1		restriction. The State Agency needs to ensure that all restricted compliance items are
		performed and executed in a timely manner.
\square	No	
		sponse to any one of the above four questions is "yes", the next review should be scheduled in
two yea	ars or s	ooner. If the answers to all four questions were "no", the next scheduled review shall be
perfora	med in j	four years.
	-	
5.	The ne	ext scheduled review will occur in two or four years? Provide an explanation for any
		· · · · · · · · · · · · · · · · · · ·
	r listed	
	Two	August 2020
:	Four	
	Other	
6.	After	reviewing the requirements and corrective actions taken by the state agency in response
to the		is state agency review report, has the agency corrected all significant deficiencies withou
		es basically re-appearing? Provide an explanation for any answer listed below.
	Yes	
-	No	
X	Other	There were no significant deficiencies to correct from the previous State Agency review
1 1		renort.

M. SCHEDULE OF ATTACHMENTS:

Attachment A	"Organization Chart or Listing"
Attachment B	"SF123" spreadsheet
Attachment C	"Profit & Loss" statement
Attachment D	"3040 Report" spreadsheet
Attachment E	"Eligibility Grid"
Attachment F	"Non-Donable Sales Summary"
Attachment G	"Other or miscellaneous" (used only if needed)

ATTACHMENT A

Wisconsin Federal Surplus Property Program Organization Chart



ATTACHMENT B

		Reviewers strought select is lotal of all lesset fig. line frome from various transverses strought select is lotal of all lesset fig. line from selection the groups of \$45.712, Concentration of the selection of	EXPLANATION/NOTES**	Adams County Solid Waste, Impices not present in Re, inactive dones, unauthorized person signed receiving document	UW Marshfeld Agriculture Research States	Wascenian E obsertal Program Program Whenhause	Waccomer Edynal Property Physics Warehouse	Bethwood Fire Department on 10/214	Watchering to UNY Madeiran - Propries Department on 077117014. Watcherin Federal Propries Program Watchering	Transferred to UM Madagon - Physica Department on 9771 172014	Wacomari Faderal Program Venehouse	Transferred to Adjance County Solid Westig on 103112614	Frankenski b. Grant County on 30/29/2014 Translenski b. Adams County Sciel Wajte on 05/12/2014	Wiskerson P oderal Proparty Program Warehouse	Molcohin Enderal Program Vinehouse	Interherated to Adulte County State Washington 1973 (2017)	Whiteman Folestal Property Program Waterbudge Tearsterned to Berchwood Fire Dispervent on 02/05/15	Watcomere Federal Property Program Warehouse - Pending sales documentation from	Fee is excerpable	Maccomus Federal Property Program Wavelibuse	Transferred to Morroe County Land Conservation on 03/31/2015	Wecomen Federal Program Vignehouse Transferred to Juneau Causty Public Works on 64/30/2015	Direct Transfer to Adjune County Solid Weste on 04/24/2015 Direct Transfer to Adjune County Solid Weste on 01/28/2015	Desert Transfer to Adjans County Solid Vises on 0424/2015 Memory Endowed Discours Membrane	International to Burthwood Cure Comers Emergency Services on 10/7/7015	Wisconsin Federal Program Warehouse	Transferred to Morroe Courty Hymery Department on 1078/2016 Webcomes Redeat Program Warehouse	Transferred to Marrison County Bodd Weste on 10/28/2015 Descriptions to Monroe County Healthury Department on 17/8/2015	Drect Transfer to Makesua and Phalic Schools on 01/07/2018 Drect Transfer to UN Madeson Propert Engentment on 12/10/2015	Deved Terrative to UPA Materian Payers Degetween on 12 (10/2) 5 Deved Terrative to UPA Materian Payers Degetween on 12 (10/2) 5 Deved Terrative to UPA Materian Payers Degetween on 12/2/2/2016
	Н	Wes the egency able to account for the property without any electrons necessary	N.	>				¥.	2				2 2			2	ž				\$	*	¥ \$		MA		4	¥ ¥	NA.	£ £
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ATTACHMENT C

PROFIT/LOSS STATEMENT

				4 Yr. Review Cycle	w Cycle	
					2 Yr. Rev	2 Yr. Review Cycle
	FY13	FY14	FY15	FY16	FY17	FY18
	State's Fiscal Year is July 1 - June 30	Is July 1 - June 30				
Operating expenses:	\$600,500	\$612,400	\$475,436	\$337,516	\$46,826.57	\$22,432.78
Federal surplus service charge income:*	\$559,900	\$419,900	\$309,378	\$148,761	\$36,657.35	\$18,531.28
* Please provide income from service charges for property donated via fine	the Federal surplus property donation program only.	nation program only.				
Profit (+) or Loss (-) on operations:	-\$40,600	\$192,500	-\$166,058	-\$188,755	-\$10,169.22	-\$3,901.50
Income from other sources:*	\$23,000	\$11,500	\$5,710	\$10,489	\$10,169.40	\$3,901.50
* Please provide explanation of any other sources of Income (reserve, state funds, or other). *Loss is covered by another state fund.	te funds, or other). *Loss	is covered by anothe	r state fund.			
Total profit (+) or loss (-)	\$17,600	-\$181,000	-\$160,348	-\$178,286	\$0.18	\$0.00
Comments/Notes:						·
Federal Surplus service charge income = Net sales + Auction income Income from other sources = WI DOA program fees + Other	ales + Auction incom fees + Other	a)				
Prepared by:		:				
Print name:		Signature:				
Title:		Date:				
Phone:		Email Address:				

ATTACHMENT D

Thirty T	National Productive Libbit papers in the original part of the Libbit papers in the original papers in the original papers in the original papers in the Communication of the Libbit papers in the Communication of the Co	orien team obrahi men data skinibad bisa ita Mattingeria, Ma har skinib memine men alikamba bisa bisa samanandan ba	RCS41 and RC	135 in memplete training Leafer	Die seales sprain	delinest palacing	THE CASE AND PERSONS	Albert Street by	anned that rents	Secretary of 12.5.	The date name	Piet which may	at an Bit carrie	A second 2	A Reports to peop	date this saven	Mark The speed	1
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ATTACHMENT E

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12 Update Proof of Public Agency	08/15/12	×					i i	×	-	×	×	School District of Turtle Lake
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116 Update Proof of Public Agency	11/09/16	×						×	-	×	×	Sun Prairie Area School District
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"A public agency or a nonprofit organization may operate a program for older individuals. If the program is operated by a nonprofit, then the entity must meet the eligibility criteria listed in this row. If the program is operated by a public agency, then the entity must only meet the criteria listed for cubic agency. *Donees which are reliant upon licensing, accreditation, centication, approval or public funding must be updated near its expiration including those which expire annually.

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***FMR 102-37, Subchapter B, Appendix C, Glossary of Terms— "Museum" means a public or nonprofit institution that is organized on a permanent basis for essentially educational or	any of T	BITTS-	паѕим.	m mea	nd e su	blic or ni	rjordno	nstitutio	n that is	organiz	ed on a	zed on a permanent basis for essentially educational or	t basis f	or esser	rtially ed	ucaliona	sae to p	thetic pu	rposes an	aesthetic purposes and which, using	aesthetic purposes and which, using a professional staff, owns or uses langible objects.

either arrinate or manimate; cares for these objects; and exhibits them to the public on a regular basis (at least 1000 hours a year). As used in this part, the term "museum" includes, but is not limited to, the officioning institutions if they satisfy all other provisions of this definition. Aquathums and zoological parks; botanical gardens and arboreturns, nature centers; museums relating to art, history (including history, science, and technology; and planetariums. For the purposes of this definition, an institution uses a professional staff if it employs at least one fulfiline staff member or the equivalent, whether paid or unpaid, primarrly engaged in the acquirishen, care, or public exhibition of objects owned or used by the institution. This definition of "museum" does not include any institution.

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ATTACHMENT F

NON-DONABLE SURPLUS SALES SUMMARY

REVIEW PERIOD: September 20, 2013 to Ausgust 20, 2018

Review learn should obtain this information from the appropriate GSA sales office or request the information from the state agency director prior to the raview.

\$586,642.50	\$1,172,285	633			Grand Totals
\$17,151.50	\$34,303	6	Nov-15	G	51QSCI16404
\$2,110.50	\$4,221	o	Oct-15	G	51QSCI16400
\$17,095.00	\$34,190	46	Jul-15	G	51QSCI15446
\$30,589.50	\$61,179	21	Jun-15	G	51QSCI15441
\$20,363.00	\$40,726	30	May-15	G	51QSCI15437
\$86,438.00	\$172,876	33	May-15	G	51QSC115434
\$22,505.50	\$45,011	37	Mar-15	ត	51QSC115428
\$16,948.00	\$33,896	19	Feb-15	G	51QSCI15424
\$11,801.00	\$23,602	10	Dec-14	G	51QSCI15414
\$16,033.50	\$32,067	8	Nov-14	o	51QSCI15411
\$25,796.50	\$51,593	43	Nov-14	G	51QSCI15407
\$56,455,50	\$112,911	34	Oct-14	G	51QSCI15403
\$7,593.50	\$15,187	22	Jan-15	G	51QSCI15034
\$14,985.50	\$29,971	25	Sep-14	G	51QSCI14463
\$18,983.50	\$37,967	51	Aug-14	G	51QSCI14461
\$664.50	\$1,329		Jul-14	G	51QSCI14455
\$3,069.00	\$6,138	2	Jul-14	G	51QSC 14452
\$2,460.00	\$4,920	10	Jul-14	G	51QSCI14451
\$42,059,50	\$84,119	22	May-14	G	51QSCI14440
\$52,924.00	\$105,848	31	Apr-14	G	51QSCI14435
\$23,113.00	\$46,226	9	Apr-14	ဓ	51QSCI14434
\$11,020.00	\$22,040	36	Apr-14	ဝ	51QSC 14432
\$7,623.00	\$14,246	31	Mar-14	G	51QSCI14430
\$597.00	\$1,194		Feb-14	G	51QSCI14423
\$1,967.50	\$3,935	9	Jan-14	G	51QSCI14420
\$32,256.50	\$64,513	54	Jan-14	G	51QSCI14417
\$44,038.50	\$88,077	36	Aug-13	G	51QSCI13429
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*Sale Types: L= "Live" Auction Sale G = GSAAuctions Internet Sale S = Sealed Bid Sale O = Other Sale Type